

**The Litigation Section of the  
Santa Barbara County Bar Association presents:**

**NAKED DISCOVERY:  
How to Strip Down the Purpose & Essentials**

Most discovery follows a familiar, predictable yet mindless path. What is the purpose? What should be accomplished? How is discovery used effectively at trial? How do you “set up” your opponent? What is the best method for expert discovery? This presentation will reveal key discovery tactics, how to both propound and respond most effectively, as well as the utilization of discovery during trial.

**Speaker: Matthew Haffner of HAFFNER LAW GROUP**

Mr. Haffner, with twenty six years civil litigation experience, has over thirty-five jury trials. His extensive experience revealed not only how to use discovery at trial, but how to more effectively conduct discovery during litigation.

**Date and Time**

December 10, 2015, 12 noon to 1:00 pm

**Location**

Santa Barbara College of Law, Room 1, 20 East Victoria Street, Santa Barbara

**Reservations**

Reserve via email to Mark Coffin,  
Chair of Litigation Section, by Friday December 4, 2015,  
[mtc@markcoffinlaw.com](mailto:mtc@markcoffinlaw.com)

**Cost and Payment**

\$35.00 to members, \$40  
to nonmembers –  
includes lunch

Mail checks by December 4, 2015, payable to:

Santa Barbara Bar Association, c/o Mark Coffin  
LAW OFFICE OF MARK T. COFFIN, 21 E. Carrillo  
Street, Suite 240, Santa Barbara, CA 93101

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